

# **College of Business Administration**

# College of Business Administration

## Alvah H. Chapman, Jr., Graduate School of Business

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### Department Chairs:

<i>Decision Sciences and Information Systems</i>	<b>Christos Koulamas</b>
<i>Finance and Real Estate</i>	<b>Chun-Hao Chang</b>
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### Mission Statement

The Chapman Graduate School in the College of Business Administration exists to create enduring educational value for our students, for our alumni, and for the business, professional, and academic communities we serve.

**For our students**—whom we prepare to succeed in a rapidly changing, technology-driven global business environment;

**For our alumni**—to whom we provide opportunities for continuing professional development and a legacy that appreciates as our excellence grows;

**For the business and professional communities**—to whom we offer knowledgeable graduates, educational programs, research, and collaborative projects;

**For the academic community**—to whom we bring new knowledge through high-quality research and the development of future scholars.

The Alvah H. Chapman Jr., Graduate Business School is a school distinguished among urban public business schools as a center for global business education,

technology, and research. Our most noteworthy teaching and research expertise lies in the business arenas linking South Florida, Latin America, and the world economy.

The College itself offers undergraduate, graduate, professional education, customized training, and executive education programs to enterprises around the world. While continuing to meet the needs of students in the South Florida community, we are intensifying our educational service delivery to international students and enterprises, especially those in Latin America.

In all of our programs, we strive to instill in students a profound understanding of the changing nature of international business in an integrated and digital global economy. We ensure they are well versed in the impact information technology is having on how enterprises are organized and managed and on how products and services are created and marketed. We provide them with a solid grasp of business processes, the ability to think critically and to solve problems ethically, and the sense to conduct themselves with integrity and within the context of social and environmental responsibility. We foster their commitment to life-long learning in a dynamic, complex, and competitive world.

Our faculty engage in basic and applied research and in instructional development to contribute not only to the general knowledge base in the field of business but also to the ways in which this knowledge is created and shared. The College boasts a state-of-the-art information technology infrastructure that enables us to provide leading edge instruction and research, including online course delivery. At the same time, our IT investment supports our ongoing curricular innovation in related fields like enterprise-wide computing and logistics.

### Organization

The College is organized into the Alvah H. Chapman, Jr., Graduate School of Business, the School of Accounting and the Departments of Decision Sciences and Information Systems, Finance, Management and International Business, and Marketing.

The College also houses several centers of excellence dedicated to teaching, research, and service. These include the Jerome Bain Real Estate Institute, the Ryder Center for Supply Chain Systems, the Knight Ridder Center for Excellence in Management, the Office of Professional Education, the Office of Executive Education, the Global Center for Entrepreneurship and Innovation, and the Center for International Business Education and Research.

### Graduate Programs

Through its Chapman Graduate School, the College of Business offers academic programs leading to the degrees of Doctor of Philosophy in Business Administration (PhD), Master of Business Administration (MBA), Master of International Business (MIB), Master of Accounting (MACC), Executive Master of Science in Taxation (EMST), Master of Science in Finance (MSF), Master of Science in International Real Estate (MSIRE), Master of Science in Management Information Systems (MSMIS), Master of Science in Taxation (MST), and Master of Science in Human Resource Management (MSHRM). In addition, the school offers programs leading to Certificate in Taxation, Certificate in Management Information Systems, Certificate in Banking, Certificate in

Investments, Certificate in Financial Risk Management, Certificate in International Bank Management, Certificate in International Real Estate, Certificate in Accounting, Certificate in Foundations and Auditing, Certificate in International Business, Certificate in Entrepreneurship, Certificate in Human Resource Decision Making, Certificate in Human Resource Management, Certificate in Export-Import Marketing Management, Certificate in Sales and Customer Relationship Management.

## Ph.D. Program

The Chapman School offers a Ph.D. in Business Administration. The objective of this degree program is to prepare students for a career in academia by building their understanding of the substantive domains and literature within their selected areas of concentration. It provides them with the methodological and analytical tools required for executing research and creating knowledge. It develops their skills in formulating, conducting, and communicating quality research. In the process, it also fosters their ability to teach effectively.

The Ph.D. program typically requires a minimum of four years of full-time study: two-and-a-half years of coursework and summer projects and a year-and-a-half of dissertation research. Students will take a minimum of 16 courses (with a minimum of six courses in their chosen area of concentration). Students also will complete summer research projects under faculty supervision.

### Areas of Concentration

Accounting, Management Information Systems, Marketing, Finance, and Management, which includes the sub-areas:

- Strategic Management
- Entrepreneurship
- International Business and International Management
- Human Resource Management
- Organizational Behavior
- Hospitality Management

### Ph.D. Admission Requirements

All qualified students are encouraged to apply to the program, regardless of their sex, age, race, color, creed, handicap, marital status, or national or ethnic origin. Applications are accepted from prospective students with a broad variety of educational backgrounds, including areas like business, liberal arts, and the sciences. Those students selected for the Ph.D. program must demonstrate strong evidence of ability, scholarly interest, and success.

Applicants should submit the following:

1. A completed application form and processing fee.
2. Three letters of recommendation.
3. Official transcripts from all institutions in which the applicant has completed any undergraduate and graduate course work. Applicants are expected to have at least a 3.0 GPA in their coursework.
4. A report from the Educational Testing Service giving the applicant's score on the Graduate Management Admissions Test (GMAT) or Graduate Record Exam (GRE). Entering students are expected to score a minimum of 570 on the GMAT or 1120 (combined verbal and quantitative) on the GRE.

5. A formal statement of purpose for seeking the doctoral degree and specific reasons for applying to Florida International University.
6. A curriculum vitae.
7. International graduate student applicants whose native language is not English are required to submit a score for the Test of English as a Foreign Language (TOEFL) or for the International English Language Testing System (IELTS). A total score of 80 on the iBT TOEFL or 6.5 overall on the IELTS is required. Such applicants also should review the "General Admission Requirements for Foreign Students" in the "Admission" section of this catalog.

***The College admits a new class of doctoral students every other year during the Fall semester.***

Complete applications must be received by March 1. Acceptance decisions typically will be made in April, for admission in the Fall semester.

Applicants are considered once all the required documents have been received.

### Degree Requirements

General degree requirements for all candidates for a Ph.D. in Business Administration include:

1. Successful completion of all required coursework.
2. Successful completion of a comprehensive examination at the end of this coursework.
3. Successful completion of a doctoral dissertation.

### Financial Aid

Applicants to the doctoral program may request financial aid by completing the appropriate form. Stipends requiring a mixture of research and teaching are also available. These stipends may include both a cash award and a tuition waiver, depending upon the applicant's qualifications. If you wish to apply for a stipend include this request with your application documents.

**Note:** The programs, policies, requirements, and regulations listed in this catalog are subject to continual review in order to meet the needs of the University's various publics and to respond to the mandates of the State Board of Education and the Florida Legislature. Changes may be made without advance notice. Please refer to the "General Information" section of this catalog for the University's policies, requirements, and regulations.

For more information please refer to our website: <http://business.fiu.edu> or call (305) 348-1746.

## Master's Degree Programs

The Chapman Graduate School of Business aims to provide a high quality graduate educational experience rooted in our Miami location and focused on the unique requirements for doing business in a global and interconnected market.

### Application Procedures

To apply for admission to graduate study in the Chapman Graduate School, prospective students must:

1. Submit a Graduate Application for Admission to the Graduate Admissions Office. The application form can be accessed online at (<http://gradschool.fiu.edu>). The admission process may take as long as two months after the University receives a student's application,

depending upon the time involved in obtaining transcripts and test scores. Students are encouraged to apply early.

2. Have a copy of the official transcripts of all previously earned college or university credits sent from the formerly attended institution(s) to the Chapman's Graduate Admissions Office. Copies submitted directly by student applicants will not be accepted.
3. Submit scores, if applicable, on the Graduate Management Admissions Test (GMAT) or Graduate Record Examination (GRE), administered by the Educational Testing Service (ETS), Box 966, Princeton, New Jersey 08540. Scores must be submitted by the ETS. Registration forms will be mailed upon request. Have the ETS submit TOEFL scores as well, if applicable. For additional requirements, consult individual program offices listed below.

### Transfer Credit

A student may receive permission to transfer up to a maximum of six semester hours of graduate credit towards his/her degree program, if:

1. The courses were taken at the graduate level at an accredited college or university;
2. The courses were not introductory or survey in nature;
3. The student earned grades of "B" or higher in the courses;
4. The courses are judged by the Department Chair, College Dean, Graduate School Dean, and program manager to be relevant to the student's graduate program;
5. The credits were not used toward another degree; and
6. The credits were completed within six years immediately preceding the College's awarding of the degree. Credits are not transferable until the student has earned 15 semester hours in a Chapman School graduate degree program.

### Degree Requirements

To be eligible for a Master's degree, a student must:

1. Satisfy all University requirements for a Master's degree;
2. Satisfy required prerequisites;
3. Meet the requirements of his or her graduate "Course of Study." This "Course of Study" is developed by the student and his or her graduate advisor or degree program director following his or her admission to a program and is approved by the appropriate Department Chair, Academic Advisor, or Program Director.
4. Complete the required courses in the specific graduate program in which he/she is enrolled.
5. Earn a minimum average of "B" (3.0) in all approved courses in the student's approved course of graduate study.

No courses in which a graduate student earns a grade below "C" may be counted towards any Master's degree program in the Chapman School. However, all approved undergraduate and graduate course work a graduate student takes will be counted in computing his or her grade point average, including courses in which he or she has earned a "D" or "F" grade. To improve a grade, please refer to the University Forgiveness Policy under General

Information.

Faculty have the discretion to administratively drop students who do not attend the first class of a course.

### Time Limit

All work applicable to a Master's degree, including transfer credit, must be completed within six years immediately preceding the awarding of the degree.

### Study Abroad Programs

Graduate students in the College may earn a maximum of three (3) credit-hours for study abroad programs unless otherwise prescribed by their degree program.

### Dual Degree Programs

The Chapman School has developed a series of dual degree programs with universities in Asia, Europe, and Latin America whereby partial credit is given by both institutions for academic work carried out in each respective program. This leads to the possibility of obtaining two Masters degrees, one from each partner institution, in less time and with fewer credits than if the two degree programs were taken sequentially.

### Joint Degree Programs

Approval has been obtained for students in one of the Chapman School's Masters programs to qualify for a joint degree program with other Chapman School programs (e.g., MBA and MS in Finance) as well as with other university graduate programs (e.g., Joint MBA-JD program). See below for more information.

### Scholarships

The Chapman Graduate School of Business has set aside funds from operations and donations to the School to support a limited program of scholarships destined to cover tuition and fees for our International MBA, Master of International Business, and other value-added Master's degree programs. These scholarships are limited. Priority will be given to students who are admitted to a program and exhibit extraordinary academic merit in addition to financial hardship. For more information, interested students and candidates should contact the respective Program Manager.

## Master of Business Administration (MBA)

The College offers five programs leading to the MBA degree. Each program is designed to meet different student needs. The MBA programs are: the Executive MBA, the Professional MBA, the Downtown MBA, the International MBA, and the Evening MBA.

An overview of each of these programs is provided below. For specific degree requirements in each program, please contact the program office or director.

## Executive Master of Business Administration (EMBA)

The Executive Master of Business Administration (EMBA) degree program, designed for working business professionals, delivers a total graduate education experience preparing students for new and expanding responsibilities as senior-level functional or general

managers. It is a rigorous, value added program that is limited to a select number of qualified students.

Program participants earn their MBA degree without interrupting their careers. Structured so that all requirements can be completed in twenty months, the program is offered on Saturdays at the College of Business Complex on the Modesto A. Maidique Campus. Eight years of work experience, with five of those in management, are required for consideration.

The EMBA program incorporates these unique features:

- Complete the MBA in twenty months without interrupting your career
- Study with and learn from a diverse and highly select group of peers
- Strengthen leadership, team building and interpersonal skills
- Have access to personalized career services
- Interact with top notch faculty and international business executives
- Go on an international study tour
- Enjoy a high level of personal service and support

### Admission Requirements

To be eligible for admission to the Executive MBA Program in the Chapman Graduate School, students must:

1. Hold a Bachelor's degree from an accredited college or university;
2. Have a minimum upper division grade point average (GPA) of 3.0;
3. Demonstrate at least eight years of professional work experience, with five of those in management;
4. Graduate student applicants whose studies were completed outside of the US must demonstrate proficiency of the English language by presenting a minimum score of 80 on the iBT TOEFL (equivalent to 550 on the paper-based version) or 6.5 overall on the International English Language Testing System (IETLS);
5. Provide two letters of recommendation from professional contacts;
6. Provide a personal statement on the motivation to attend the program, including personal and career goals;
7. Complete a personal interview with one of the faculty advisors and the director of the EMBA program;
8. Be in good standing with all previously-attended colleges and universities.

Admissions at the graduate level are competitive and meeting minimum requirements does not guarantee admission.

For additional information about this value-added program, call the EMBA office at (305) 348-1036 or email [emba@fiu.edu](mailto:emba@fiu.edu).

### Degree Requirements

In order to complete the EMBA, students must successfully complete 14, three-credit hour courses for a total of 42 credit hours and the two Residencies.

The following courses are required for the EMBA:

#### Core

MAN 6501	Operations Management
BUL 6810	Legal Environment of Business
FIN 6446	Competitive Strategy

ACG 6026	Accounting for Managers
MAR 6805	Marketing Management in the Global Environment
FIN 6406	Corporate Finance
MAN 6245	Organizational Behavior
MAN 6830	Organizational Information Systems
FIN 6644	Global Financial Strategy
MAN 6608	International Business
ACG 6175	Financial Reporting & Analysis
MAN 6726	Strategic Management
MAR 6816	Corporate Simulation
MAN 6930	Special Topics in Management – Leadership

### Residencies

Residency One: Teamwork, Leadership, and Personal Development

Residency Two: Global Business Trip

Residency One begins with a series of team-building activities which include classroom exercises in group decision-making and problem-solving. They also include challenging outdoor exercises to help participants build the skills they will need to work together in the program and to succeed in today's team-based organizations. Students will also work with a presentation skills coach to hone the communication skills that are critical to managerial success.

The second residency consists of an international study tour. While abroad, you tour local and multinational firms, attend meetings with businesses and government leaders, and take part in a wealth of cultural activities. The trip enables you to analyze the challenges posed by different economic and cultural environments by emphasizing socio-political, historic, economic and cultural influences on business practices. It also allows you to explore emerging trends in world markets and their impact on various regions of the globe. Recent trips include those to Prague, Hong Kong, China, Brussels, Rio de Janeiro, Buenos Aires, Singapore, Kuala Lumpur, and India.

### Professional Master of Business Administration (PMBA)

Designed for the working professional with a minimum of four years of professional work experience, the Professional MBA program offers a fast-paced, intense program in which you can network with your peers and learn from each other in a dynamic environment.

The PMBA program incorporates these unique features:

- Complete the MBA in approximately twenty months on a Saturday only schedule
- Study close to home in the convenient FIU Pines Center in Pembroke Pines
- Study with, learn from and network with a diverse group of peers in lock-step program
- Strengthen leadership, team building and interpersonal skills
- Have access to personalized career services

### Admission Requirements

To be eligible for admission to the Professional MBA Program in the Chapman Graduate School, students must:

1. Hold a Bachelor's degree from an accredited college or university;

2. Have a minimum upper division grade point average (GPA) of 3.0;
3. Demonstrate at least four years of professional work experience;
4. Graduate student applicants whose studies were completed outside of the US must demonstrate proficiency of the English language by presenting a minimum score of 80 on the iBT TOEFL (equivalent to 550 on the paper-based version) or 6.5 overall on the International English Language Testing System (IETLS);
5. Provide two letters of recommendation from professional contacts;
6. Provide a personal statement on the motivation to attend the program, including personal and career goals;
7. Be in good standing with all previously-attended colleges and universities.

Admissions at the graduate level are competitive and meeting minimum requirements does not guarantee admission.

For additional information about this value-added program, call the PMBA office at (305) 348-1036 or email [pmba@fiu.edu](mailto:pmba@fiu.edu).

### Degree Requirements

In order to complete the PMBA, students must successfully complete 14, three-credit hour courses for a total of 42 credit hours and three Professional Development Seminars.

The following courses are required for the PMBA:

MAN 6501	Operations Management
BUL 6810	Legal Environment of Business
FIN 6446	Competitive Strategy
ACG 6026	Accounting for Managers
MAR 6805	Marketing Management in the Global Environment
FIN 6406	Corporate Finance
MAN 6245	Organizational Behavior
MAN 6830	Organizational Information Systems
FIN 6644	Global Financial Strategy
MAN 6608	International Business
ACG 6175	Financial Reporting & Analysis
MAN 6726	Strategic Management
MAR 6816	Corporate Simulation
MAN 6416	Corporate Negotiations
	Professional Development Seminars I, II, and III

Each of the Professional Development Seminars will focus on soft skills such as leadership, team building, oral presentation, writing skills and career exploration. There will be team-building activities which include classroom exercises in group decision-making and problem-solving. Challenging outdoor exercises will be included to help participants build the skills they will need to work together in the program and to succeed in today's team-based organizations. Students will also work with a presentation and writing skills coach to improve the communication and writing skills that are critical to managerial success.

Seminars will be mandatory, non-credit.

### Professional Development Seminar I

Team Building – Ropes Course  
Career Development

Leadership

### Professional Development Seminar II

Presentation Skills

### Professional Development Seminar III

Writing Skills

## Professional Master of Business Administration: Healthcare Management Track (PMBA/HM)

Designed for the working professional with a minimum of four years of professional work experience, the Professional MBA in Healthcare Management program offers a fast-paced, intense program in which you gain the necessary skills for a management career in various health services organizations.

The PMBA program incorporates these unique features:

- Complete the MBA in approximately twenty months on a Saturday only schedule
- Attend classes in our state-of-the-art facility located in downtown Miami
- Study close to home in the convenient FIU Pines Center in Pembroke Pines
- Study with, learn from and network with a diverse group of peers in lock-step program
- Strengthen critical thinking, leadership, team building and interpersonal skills
- Have access to personalized career services
- Interact with world-class faculty and senior healthcare executives

### Admission Requirements

To be eligible for admission to the Professional MBA Program in the Chapman Graduate School, students must:

1. Hold a Bachelor's degree from an accredited college or university;
2. Have a minimum upper division grade point average (GPA) of 3.0;
3. Demonstrate at least four years of professional work experience;
4. Graduate student applicants whose studies were completed outside of the US must demonstrate proficiency of the English language by presenting a minimum score of 80 on the iBT TOEFL (equivalent to 550 on the paper-based version) or 6.5 overall on the International English Language Testing System (IETLS);
5. Provide two letters of recommendation from professional contacts;
6. Provide a personal statement on the motivation to attend the program, including personal and career goals;
7. Be in good standing with all previously-attended colleges and universities.

Admissions at the graduate level are competitive and meeting minimum requirements does not guarantee admission.

## Degree Requirements

Students must successfully complete 14, three-credit hour courses for a total of 42 credit hours and three non-credit Professional Development Seminars.

The following courses are required for the PMBA/HM:

MAN 6501	Operations Management
BUL 6810	Legal Environment of Business
ACG 6026	Accounting for Managers
MAR 6805	Marketing Management in the Global Environment
MAN 6245	Organizational Behavior
FIN 6406	Corporate Finance
MAN 6830	Organizational Information Systems
ACG 6175	Financial Reporting & Analysis
MAN 6726	Strategic Management
HSA 6155	Health Policy and Economics
HSA 6176	Financing and Reimbursement of Health Systems
HSA 6156	Economics and Decision Analysis in Health Care
MAN 6095	Management of Healthcare Organizations in the 21 <sup>st</sup> Century
MAN 6974	Master's Project in Management
	Professional Development Seminars I, II, and III

Each of the Professional Development Seminars will focus on soft skills such as leadership, team building, oral presentation, writing skills and career exploration. There will be team-building activities which include classroom exercises in group decision-making and problem-solving. Challenging outdoor exercises will be included to help participants build the skills they will need to work together in the program and to succeed in today's team-based organizations. Students will also work with a presentation and writing skills coach to improve the communication and writing skills that are critical to managerial success.

Seminars will be mandatory, non-credit.

### Professional Development Seminar I

Team Building – Ropes Course  
Career Development  
Leadership

### Professional Development Seminar II

Presentation Skills

### Professional Development Seminar III

Writing Skills

## Downtown Master of Business Administration (DtMBA)

Designed for the working professional with a minimum of four years of professional work experience, the Downtown MBA program offers a fast-paced, intense program in which you can network with your peers and learn from each other in a dynamic environment.

The Downtown MBA provides these unique features:

- Complete the MBA in approximately twenty months on two evenings per week schedule;
- Study in a conveniently located Downtown campus in the heart of Miami;
- Study with, learn from and network with a diverse group of peers in lock-step program;

- Strengthen leadership, team building and interpersonal skills;
- Enjoy a high level of personal service, catering to the needs of participating professionals;
- Have access to personalized career services.

## Admission Requirements

To be eligible for admission to the Downtown MBA Program in the Chapman Graduate School, students must:

1. Hold a Bachelor's degree from an accredited college or university;
2. Have a minimum upper division grade point average (GPA) of 3.0;
3. Demonstrate at least four years of professional work experience;
4. Graduate student applicants whose studies were completed outside of the US must demonstrate proficiency of the English language by presenting a minimum score of 80 on the iBT TOEFL (equivalent to 550 on the paper-based version) or 6.5 overall on the International English Language Testing System (IELTS);
5. Provide two letters of recommendation from professional contacts;
6. Provide a personal statement on the motivation to attend the program, including personal and career goals;
7. Be in good standing with all previously-attended colleges and universities.

Admissions at the graduate level are competitive and meeting minimum requirements does not guarantee admission.

For additional information about the Downtown MBA program, please contact the program manager at (305) 577-1681 or visit <http://business.fiu.edu>.

## Degree Requirements

In order to complete the DtMBA, students must successfully complete 14, three-credit hour courses for a total of 42 credit hours and three Professional Development Seminars.

The following courses are required for the DtMBA:

MAN 6501	Operations Management
BUL 6810	Legal Environment of Business
FIN 6446	Competitive Strategy
ACG 6026	Accounting for Managers
MAR 6805	Marketing Management in the Global Environment
FIN 6406	Corporate Finance
MAN 6245	Organizational Behavior
MAN 6830	Organizational Information Systems
FIN 6644	Global Financial Strategy
MAN 6608	International Business
ACG 6175	Financial Reporting & Analysis
MAN 6726	Strategic Management
MAR 6816	Corporate Simulation
MAN 6416	Corporate Negotiations
	Professional Development Seminars I, II, and III

Each of the Professional Development Seminars will focus on soft skills such as leadership, team building, oral presentation, writing skills and career exploration. There will be team-building activities which include classroom exercises in group decision-making and problem-solving.

Challenging outdoor exercises will be included to help participants build the skills they will need to work together in the program and to succeed in today's team-based organizations. Students will also work with a presentation and writing skills coach to improve the communication and writing skills that are critical to managerial success.

Seminars will be mandatory, non-credit.

#### Professional Development Seminar I

Team Building – Ropes Course  
Career Development  
Leadership

#### Professional Development Seminar II

Presentation Skills

#### Professional Development Seminar III

Writing Skills

### International Master of Business Administration (IMBA)

The IMBA (International MBA) degree program features an MBA curriculum with an international business focus. This value-added program has been especially designed for students and professionals interested in pursuing a career in international business. For students from outside the U.S., it represents an opportunity for them to prepare for executive positions in the U.S. as well as in other parts of the world. For students in the U.S. who would like to pursue business leadership in international businesses, it provides an integrated perspective of international business issues and the knowledge they need to succeed in a rapidly evolving, global economy.

Given the Chapman School's Miami location and expertise in Latin American and Caribbean business, the program is particularly valuable for those who want to secure executive positions in the Americas.

The IMBA program incorporates these unique features:

- An MBA curriculum that can be completed in 12 months;
- Day-time classes five days per week;
- Global and multicultural perspective throughout;
- Language classes in Spanish, Portuguese, Mandarin Chinese, and Advanced Business English for non-native speakers;
- Have access to personalized career services;
- Opportunity to participate in study abroad programs and attend;
- Professional development seminars focused on leadership, team-building skills, oral and written presentation skills, and career preparation.

#### Admission Requirements

To be eligible for admission to the International MBA Program in the Chapman Graduate School, students must:

1. Hold a Bachelor's degree from an accredited college or university;
2. Show high promise of success in graduate studies as determined by the faculty based upon a minimum score of 500 on the Graduate Management Admission Test (GMAT) score or 1000 (combination of verbal and quantitative) on the Graduate Record Exam (GRE). If the applicant has already completed a graduate degree from an accredited university with a

minimum grade point average (GPA) of 3.0, he or she may be eligible for a GMAT or GRE waiver;

3. Have a minimum upper division grade point average (GPA) of 3.0;
4. Graduate student applicants whose studies were completed outside of the US must demonstrate proficiency of the English language by presenting a minimum score of 80 on the iBT TOEFL (equivalent to 550 on the paper-based version) or 6.5 overall on the International English Language Testing System (IETLS);
5. Be in good standing with all previously-attended colleges and universities.

Admissions at the graduate level are competitive and meeting minimum requirements does not guarantee admission.

Students may also be eligible to pursue joint degree programs with the Master of Science in Finance (MBA/MSF), the Master of Science in Management Information Systems (MBA/MSMIS), the Master of International Business (MBA/MIB), the Master of Science in Human Resource Management (MBA/MSHRM), the Master of Science in International Real Estate (MBA/MSIRE), the College of Law (MBA/JD), and the Master of Arts in Latin American and Caribbean Studies (MBA/MALACS).

For more detailed information about the IMBA program, please contact the program manager at (305) 348-6880 or by email [imba@fiu.edu](mailto:imba@fiu.edu).

#### Degree Requirements

In order to complete the IMBA, students must successfully complete 13, three-credit hour courses; 1, one-credit hour course, Colloquium in Managing Organizational Ethics; three Professional Development Seminars; and two, three-credit hour electives for a total of 49 credit hours.

The following courses are required for the IMBA:

##### Core

MAN 6501	Operations Management
BUL 6810	Legal Environment of Business
MAR 6805	Marketing Management in the Global Environment
FIN 6406	Corporate Finance
MAN 6209	Organization Design & Behavior
MAN 6830	Organizational Information Systems
FIN 6644	Global Financial Strategy
MAN 6606	International Business Environment
MAN 6601	International Management
ACG 6175	Financial Reporting & Analysis
MAN 6116	Advanced Business Plan Development
MAN 6726	Strategic Management
MAR 6816	Corporate Simulation
MAN 6703	Colloquium in Managing Organizational Ethics

Professional Development Seminars I, II, and III

##### Electives

*Students may choose one from the following:*

FIN 6515	Securities Analysis
MAR 6406	Sales Management

##### AND

*Students may choose one from the following:*

MAN 694C	Graduate Internship
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**MAN 6930 Study Abroad**

Any course offered in the Summer term in any of the business disciplines.

Each of the Professional Development Seminars will focus on soft skills such as leadership, team building, oral presentation, writing skills and career exploration. There will be team-building activities which include classroom exercises in group decision-making and problem-solving. Challenging outdoor exercises will be included to help participants build the skills they will need to work together in the program and to succeed in today's team-based organizations. Students will also work with a presentation and writing skills coach to improve the communication and writing skills that are critical to managerial success.

Seminars will be mandatory, non-credit.

**Professional Development Seminar I**

Team Building – Ropes Course  
Career Development  
Leadership

**Professional Development Seminar II**

Presentation Skills

**Professional Development Seminar III**

Writing Skills

**Evening Master of Business Administration (EVE MBA)**

The Evening Master of Business Administration (EVE MBA) program is designed to give students a general management education and to help them prepare for advancement in their business careers. Since it is an evening program, it is especially valuable for those students who work full-time during the daytime hours.

- Courses are held during weekday evenings at the Modesto A. Maidique Campus. Some classes may be offered online or on Saturdays.
- Students generally earn their MBA degree in approximately three years.
- While in the program, students may select an area of business within which to specialize: Marketing, Human Resources, Management Information Systems, Finance, Accounting, International Business and International Real Estate.
- Students have access to personalized career services.
- Students may also be eligible to pursue joint degree programs with the Master of Science in Finance (MBA/MSF) and the Master of Science in Management Information Systems (MBA/MSMIS), and dual degrees offered with the Law School (MBA/JD), and the Master of Arts in Latin American and Caribbean Studies (MBA/MALACS).

**Admission Requirements**

To be eligible for admission to the Evening MBA Program in the Chapman Graduate School, students must:

1. Hold a Bachelor's degree from an accredited college or university;
2. Show high promise of success in graduate studies as determined by the faculty based upon a minimum score of 500 on the Graduate Management

Admission Test (GMAT) score or 1000 (combination of verbal and quantitative) on the Graduate Record Exam (GRE). If the applicant has already completed a graduate degree from an accredited university with a minimum grade point average (GPA) of 3.0, he or she may be eligible for a GMAT or GRE waiver.

3. Have a minimum upper division grade point average (GPA) of 3.0;
4. Graduate student applicants whose studies were completed outside of the US must demonstrate proficiency of the English language by presenting a minimum score of 80 on the iBT TOEFL (equivalent to 550 on the paper-based version) or 6.5 overall on the International English Language Testing System (IELTS);
5. Be in good standing with all previously-attended colleges and universities.

Admissions at the graduate level are competitive and meeting minimum requirements does not guarantee admission.

For additional information about the Evening MBA program, please contact the program manager, at (305) 348-3256 or address your inquiry to [evemba@fiu.edu](mailto:evemba@fiu.edu).

**Degree Requirements**

In order to complete the EveMBA, students must successfully complete 10, three-credit hour courses; 1, one-credit hour course, Colloquium in Managing Organizational Ethics; four, three-credit hour electives; and the pre-core, 3, three-credit hour courses for a total of 52 credit hours and three Professional Development Seminars.

The following courses are required for the EveMBA:

**Pre Core**

ACG 6026	Accounting for Managers
FIN 6446	Competitive Strategy
QMB 6357C	Business Analysis for Decision Making

**Core**

MAN 6703	Colloquium in Managing Organizational Ethics
MAN 6209	Organization Design & Behavior
MAR 6805	Marketing Management in the Global Environment
FIN 6406	Corporate Finance
BUL 6810	Legal Environment of Business
MAN 6830	Organizational Information Systems
ACG 6175	Financial Reporting & Analysis
MAN 6501	Operations Management
FIN 6644	Global Financial Strategy
MAR 6816	Corporate Simulation
MAN 6726	Strategic Management

**Electives**

12 credits (4 courses) may be taken from any of the business disciplines

Each of the Professional Development Seminars will focus on soft skills such as leadership, team building, oral presentation, writing skills and career exploration. There will be team-building activities which include classroom exercises in group decision-making and problem-solving. Challenging outdoor exercises will be included to help participants build the skills they will need to work together in the program and to succeed in today's team-based

organizations. Students will also work with a presentation and writing skills coach to improve the communication and writing skills that are critical to managerial success.

Seminars will be mandatory, 1 credit.

#### Professional Development Seminar I

Team Building – Ropes Course  
Career Development  
Leadership

#### Professional Development Seminar II

Presentation Skills

#### Professional Development Seminar III

Writing Skills

### Global MBA Programs

The Chapman Graduate School also offers the Executive MBA program in Jamaica (EMBA) and Professional MBA programs (PMBA) in Panama and the Dominican Republic. Curriculum and admission requirements are identical to those of the EMBA and PMBA respectively. For more information about these programs, please contact the Program Manager.

### Master of International Business (MIB)

The MIB program is a *specialized degree* focused on the key skills, behaviors and techniques required for students to succeed in the international marketplace. Although global in nature, it emphasizes the knowledge and abilities that are specific to doing business in The Americas. It is aimed at people who already possess a significant business background (academic and/or practical), and who wish to deepen their understanding of international business practices and opportunities.

MIB students also benefit from studying in South Florida, particularly since Miami is a major center for international trade and finance and a gateway linking the Americas to the world. The MIB faculty is adept at blending theoretical understanding with practical application. A variety of teaching/learning approaches—including case studies, lectures, team projects and presentations, executive guest lectures, and simulations—keep classes relevant and interesting. The global character of the MIB program is inherent in its curriculum and in the diverse nationalities of the students enrolled in it. Because of the diversity of our student body, students continually share and learn from their multinational perspectives and experiences. In addition to the international business expertise of its faculty, the program features lectures and seminars by multinational, foreign, and U.S.-based corporate business leaders.

Its key features include:

- The only international degree in the College of Business Administration (CBA) in which participants are required to have a business background;
- Emphasis on the global aspect of business;
- Participation in seminars, conferences and field trips conducted by the *Knight Ridder Center for Excellence in Management*, *CIBER*, and the Global Entrepreneurship Center;
- Possibility of earning a second (MBA) degree at one of our partner institutions;

- Participation in a series of workshops focused on leadership, interpersonal and communication skills;
- A high level of personal service and support;
- Have access to personalized career services.

### Admission Requirements

To be eligible for admission to the MIB degree program in the Chapman School, students must:

1. Hold a Bachelor's degree in Business Administration or related area (e.g. Marketing, Finance, and International Business) or equivalent degree from an accredited college or university;
2. Show high promise of success in graduate work as determined by the faculty based on a minimum score of 500 on the Graduate Management Admission Test (GMAT) or 1000 (combination of verbal and quantitative) on the Graduate Record Exam (GRE). If the applicant already completed a graduate degree from an accredited university with a minimum of a 3.0 grade point average (GPA), he or she may be eligible for a GMAT or GRE waiver;
3. Have a minimum upper division grade point average (GPA) of 3.0;
4. Graduate student applicants whose studies were completed outside of the US must demonstrate proficiency in the English language by presenting a minimum score of 80 on the iBT TOEFL (equivalent to 550 on paper-based version) or 6.5 overall of the International English Language Testing System (IELTS);
5. If applicant is a student in the Graduate Certificate of International Business, and has completed the first 12 graduate credits with a GPA of 3.25 or higher, he or she may be eligible for admission in the program;
6. Be in good standing with all previously-attended colleges and universities.

Admissions at the graduate level are competitive and meeting minimum program requirements does not guarantee admission. For additional information about the MIB program please contact the program manager at (305) 348 3279 or by email to [mib@fiu.edu](mailto:mib@fiu.edu).

### Degree Requirements

In order to complete the MIB, students must successfully complete 11, three-credit hour courses and 1, three-credit hour elective for a total of 36 credit hours.

The following courses are required for the MIB:

ACG 6255	International Accounting
BUL 6850	International Business Law
FIN 6644	Global Financial Strategy
MAN 6601	International Management
MAN 6606	International Business Environment
MAN 6617	Managing Global Production
MAN 6635	International Business Policy
MAN 6930	International Business Seminar
MAN 6679	Master's Project
MAR 6158	International Marketing
MAN 6626	International Human Resource Management

### Electives

Students may choose one from the following:

MAN 6675	Special Topics in International Business
MAN 6941C	Internship

MAN 6678	International Entrepreneurship
MAN 6758	Project Consulting
MAN 6446	Negotiations
ISM 6316	Project Management of Information Sciences
MAN 6167	Leadership in a Global Environment

### Dual-Degree Students

Students from our international partner schools have the opportunity to earn a dual degree: an MBA from their home institutions and an MIB from Florida International University. Students in this program complete one year towards their MBA degree at their home institutions, and then attend the MIB program during their second year to complete both degrees. Students in the program also have the opportunity to remain in the U.S. for an additional twelve months under the Optional Training Program.

For more information about this program, please contact the program manager at [mib@fiu.edu](mailto:mib@fiu.edu).

### Other Master's Program

The Chapman School offers a variety of Master of Science and professional master's degree programs: Master of Accounting, Executive Master of Science in Taxation, Master of Science in Finance, Master of Science in International Real Estate, Master of Science in Management Information Systems, and Master of Science in Human Resource Management. These programs are described in the respective departmental pages of this catalog or at: <http://business.fiu.edu>.

### Master of Business Administration/Master of Arts in Latin American and Caribbean Studies Joint Degree Program

The Alvah H. Chapman Jr. Graduate School of Business and the Latin American and Caribbean Center at Florida International University have approved a joint degree program culminating in both a Master of Business Administration degree (MBA), awarded by the College of Business Administration, and a Master of Arts in Latin American and Caribbean Studies degree (MALACS), administered by the Latin American and Caribbean Center (LACC) for the College of Arts and Sciences. Under the joint degree program, a student can obtain both degrees in significantly less time than it would take to obtain both degrees if pursued consecutively. Essential criteria relating to the joint degree program are as follows:

1. Candidates to the joint degree program must meet the entrance requirements established by each individual program.
2. Applications for a joint degree will not be accepted from candidates who have already completed either degree. Business Administration students must apply and be admitted by no later than the semester in which they are expected to complete 18 pre-core and core credit hours in the MBA program. MALACS students must apply and be admitted by no later than the semester in which they are expected to complete 18 credit hours in that program.
3. Candidates must satisfy all requirements for each degree. Twelve (12) credit hours from the MBA curriculum pre-core and core requirements may count

toward the MALACS degree to satisfy MALACS concentration requirements. Nine (9) credit hours from the MALACS course offerings may be applied to satisfy MBA elective requirements. All courses transferred between degrees must be completed with a grade point average of 3.0 or higher. MALACS courses transferred to meet MBA elective credit must be 6000 or 7000 level courses approved by the University Curriculum Committee and be from the approved MALACS course list in the social science disciplines of anthropology, economics, environmental studies, history, international relations, Latin American and Caribbean Studies (interdisciplinary), political science, or sociology. The Dean of the Chapman Graduate School of Business (or his/her delegate) has final authority on the approval of which courses may be transferred to meet MBA elective requirements.

4. Based on existing MBA and MALACS curriculums, specifics on the transfer of credits include the following. Participants in the joint degree program will obtain a MALACS concentration in International Business. Four MBA pre-core or core courses (12 credits) may be transferred to meet the student's MALACS concentration requirements. Students who have not taken MAN 6910 Research Methods in Management as an MBA elective course will be required to take a MALACS-approved social science research methods course as one of their first MALACS courses. With the 12 credit transfer from the MBA program, to obtain the MALACS degree, the student will be required to take the MALACS gateway interdisciplinary course LAS 6003 Survey of Latin America and the Caribbean (3 credits), the MALACS required data analysis course LAS 6930 Latin American and Caribbean Data Analysis (3 credits), one additional course in the MALACS concentration of International Business (the social science research methods course may meet this requirement) (3 credits), three additional courses in at least two MALACS concentrations other than International Business (9 credits), and a MALACS graduation exit option (6 credits), for a total of 24 MALACS credits. Candidates for the MALACS degree must also meet MALACS language proficiency requirements. With the 9 credit transfer from the MALACS program, to obtain the MBA degree, the student will be required to take all MBA pre-core, core, and professional development seminar courses, plus one MBA elective, for a total of 46 MBA credits. Directors of the MBA and MALACS degree programs may adjust the exact course numbers and titles required for degree completion as a result of future changes to the MBA or MALACS curriculums.
5. If the joint degree candidate chooses the thesis exit option for the MALACS degree, the thesis must address a Latin American or Caribbean business or management issue. The thesis committee must be chaired by a College of Arts and Sciences faculty member. Furthermore, the thesis committee must have at least one member from both the College of Business Administration and College of Arts and Sciences. Thesis committee co-chairs with faculty members from both colleges are recommended. Candidates selecting a MALACS exit option other than the thesis must follow the procedures

established by the MALACS program. MALACS will establish the necessary thesis, internship, independent study, or directed research course numbers to allow Graduate School of Business faculty to participate in MALACS exit options for joint degree students.

6. Candidates accepted to the joint degree program may begin their studies in either program first. All candidates must register for classes during the regular registration period for the respective program. Additionally, joint degree students must register for a course or courses in their second degree no later than the semester commencing the second half of their first degree program.
  7. Joint degree candidates will not receive either degree until all requirements for both programs have been satisfied. Students deciding against completing a second degree must satisfy all first degree program requirements as if the student had never been a joint degree candidate. Subject to prior approval, graduate students are normally allowed six (6) credit hours from graduate level courses offered by other units of the University as counting toward single degrees.
  8. Candidates in the joint degree program will be eligible for the graduate teaching assistantships, graduate research assistantships, and scholarships in the Chapman Graduate School of Business and LACC on the same basis as other graduate students, subject to the guidelines and restrictions set by either program.
  9. Future changes to the joint MBA/MALACS degree program must be endorsed by the College of Business Administration Faculty Curriculum Committee and Associate Dean of the Chapman Graduate School of Business; the College of Arts and Sciences Faculty Curriculum Committee and Dean of the College of Arts and Sciences; and approved by the University Curriculum Committee, Graduate Council, the Faculty Senate, Dean of the University Graduate School, and the Provost.
4. A student must satisfy the curriculum requirements for each degree before either degree is awarded. The College of Business Administration will allow 12 credit hours of upper level business and commercial law courses to be credited toward both the M.B.A. and J.D. degrees. These 12 credit hours of law classes will be in lieu of the Legal Environment of Business course (3 credit hours) and three of the elective courses (totaling 9 credit hours) required for the M.B.A. degree. A student may obtain a concentration in the M.B.A. program in accordance with the College of Business Administration curriculum requirements for concentrations. Reciprocally, law students may receive 9 hours of credit toward the satisfaction of the J.D. degree for courses taken in the M.B.A. curriculum upon completion of the M.B.A. degree curriculum with a grade point average of 3.0 or higher.
  5. A student enrolled in the joint degree program may begin the student's studies in either College, but full-time law students must take the first two semesters of law study consecutively and part-time law students must take the first three semesters of law study consecutively. Students admitted to one College but electing to begin study in the other College under the joint degree program may enter the second College thereafter without once again qualifying for admission so long as they have notified the second College before the end of the first week of the first semester in the second College and are in good academic standing when studies commence in the second College.
  6. A student enrolled in the joint degree program will not receive either degree until the student has satisfied all of the requirements for both degrees, or until the student has satisfied the requirements of one of the degrees as if the student had not been a joint degree candidate.
  7. Students in the joint degree program will be eligible for the graduate teaching assistantships and research assistantships in the College of Business Administration on the same basis as other MBA students, subject to the guidelines and restrictions set by the College of Business Administration.

For additional information, contact the Evening MBA office at (305) 348-3256 or the Latin American and Caribbean Center (LACC) at (305) 348-2894.

### **Master of Business Administration/Juris Doctor Joint Degree Program**

Under the joint degree program, a student can obtain both degrees in significantly less time than it would take to obtain both degrees if pursued consecutively. Essential criteria relating to the joint degree program are as follows:

1. Candidates for the program must meet the entrance requirements for and be accepted by both Colleges. Both Colleges must be informed by the student at the time of application to the second program that the student intends to pursue the joint degree.
2. The joint degree program is not open to students who have already earned one degree.
3. For law students, enrollment in the MBA program is required no later than the completion of 63 credit hours in the JD program. For MBA students, enrollment in the JD program is required no later than the third semester after beginning the MBA program. For purposes of this paragraph, a summer session is counted as half a semester.

For additional information, contact the Evening MBA office at (305) 348-3256 or the Law School Admissions Office at (305) 348-8006.

### **Master of International Business/Juris Doctor Joint Degree Program**

The faculties of the College of Law and the College of Business Administration at Florida International University have approved a joint degree program culminating in both a Juris Doctor degree, awarded by the College of Law, and a Master of International Business degree, awarded by the College of Business Administration. Under the joint degree program, a student can obtain both degrees in significantly less time than it would take to obtain both degrees if pursued consecutively. Essential criteria relating to the joint degree program are as follows:

1. Candidates for the program must meet the entrance requirements for and be accepted by both Colleges. Both Colleges must be informed by the student at the time of application to the second program that the student intends to pursue the joint degree.

2. The joint degree program is not open to students who have already earned one degree.
3. For law students, enrollment in the MIB program is required no later than the completion of 63 credit hours in the JD program. For MIB students, enrollment in the JD program is required no later than the time that the student has completed one-half of the MIB curriculum.
4. A student must satisfy the curriculum requirements for each degree before either degree is awarded. The College of Business Administration will allow 9 credit hours of upper level international and comparative law courses to be credited toward both the MIB and JD degrees. These 9 credit hours of law classes will be in lieu of the International Business Law course (3 credit hours) and any two other courses (totaling 6 credit hours) in the MIB curriculum. Reciprocally, law students may receive 9 hours of credit toward the satisfaction of the JD degree for courses taken in the MIB curriculum upon completion of the MIB degree curriculum with a grade point average of 3.0 or higher.
5. A student enrolled in the joint degree program may begin the student's studies in either College, but full-time law students must take the first two semesters of law study consecutively and part-time law students must take the first three semesters of law study consecutively. Students admitted to one College but electing to begin study in the other College under the joint degree program may enter the second College thereafter without once again qualifying for admission so long as they have notified the second College before the end of the first week of the first semester in the second College and are in good academic standing when studies commence in the second College.
6. A student enrolled in the joint degree program will not receive either degree until the student has satisfied all of the requirements for both degrees, or until the student has satisfied the requirements of one of the degrees as if the student had not been a joint degree candidate.
7. Students in the joint degree program will be eligible for the graduate teaching assistantships and research assistantships in the College of Business Administration on the same basis as other MIB students, subject to the guidelines and restrictions set by the College of Business Administration.

For additional information, contact the MIB office at (305) 348-3279 or the Law School Admissions Office at (305) 348-8006.

### Master of International Business/Master of Arts in International Studies Joint Degree Program

The Department of Politics and International Relations and The Alvah H. Chapman Jr. Graduate School of Business at Florida International University are proposing a joint degree program culminating in both a Master in International Business (MIB), and a Master of Arts in International Studies (MAIS). Under the joint degree program, a student can obtain both degrees in significantly less time than it would take to obtain both degrees if pursued consecutively. The joint degree program will use

existing faculty, courses, and resources. Important criteria relating to the joint degree program are as follows:

1. Candidates to the joint degree program must meet the entrance requirements established by each individual program. Candidates must indicate on the application their intention to pursue the joint degree option. Students deciding to pursue the joint degree option after having been admitted to one program will indicate this intention only on their second application.
2. Applications for a joint degree will not be accepted from candidates who have already graduated with either degree. MIB or MAIS students must apply and be admitted no later than the second to last semester in which they are expected to complete their original degree requirements, including the comprehensive examination for the MAIS degree.
3. Candidates must satisfy all requirements for each degree. The two degrees will have four common courses. All courses transferred between degrees must be completed with a grade point average of 3.0 or higher. Courses transferred to meet elective credits must be 5000 or 6000 level courses. Directors of the MAIS and MIB degree programs may adjust these exact course requirements as a result of future changes to the MAIS or MIB curriculums.

3.1. **To obtain the MIB degree**, MAIS students who have successfully completed the required 36 credits must, additionally, complete 24 credit hours in the MIB program as follows:

MAN 6617	Managing Global Production and Technology	3
MAR 6158	International Marketing	3
MAN 6635	International Business Policy	3
MAN 6679	Master's Project in International Business	3
MAN 6601	International Management	3
FIN 6644	Global Financial Strategy	3
ACG 6255	International Accounting	3
MAN 6930A	Master's Seminar in Management 1	1
MAN 6930B	Master's Seminar in Management 2	1
MAN 6930C	Master's Seminar in Management 3	1

In order to satisfy the 36 credits hours required by the MIB program, 12 credit hours will be transferred from the MAIS program as follows:

INR 6017	Comparative Approaches to Area Studies and Global Issues	3
INR 5409	International Law	3
Elective 1		3
Elective 2		3

3.2. **To obtain the MAIS degree**, MIB students who have successfully completed the required 36 credits must, additionally, complete 24 credit hours in the MAIS program as follows:

INR 6706	Political Economy of International Relations	3
INR 5615	Research Design and International Relations	3
GEO 6473	Space, Place and Identity	3
INR 5609	Contemporary Dynamics of International Relations	3
INR 6017	Comparative Approaches to Area Studies and Global Issues	3
Field course 1		3
Field course 2		3

Field course 3 3

In order to satisfy the 36 credits hours required by the MAIS program, 12 credit hours will be transferred from the MIB program as follows:

MAN 6606	International Business Environment	3
BUL 6850	International Business Law	3
Elective 1		3
Elective 2		3

All MAIS students coming into the MIB program will be required, during the first month of classes, to take a 16-hour workshop in Accounting and a 16-hour workshop in Quantitative Methods. The purpose of these workshops is to ascertain that students have the necessary background in both of these fields. Students must pass each workshop with at least a B grade (there is no charge for this workshop). Otherwise, they must register, and pay the corresponding tuition for the Accounting class (ACC 6026) and/or the Quantitative methods class (QMB 6357) in the Evening MBA program, and earn a grade of B or higher.

4. Joint degree candidates will not receive either degree until all requirements for both programs have been satisfied. Students deciding against completing a second degree must satisfy all first degree program requirements as if the student had never been a joint degree candidate.

### Master of International Business/Master of Business Administration Joint Degree Program

The MIB and MBA programs in the Alvah H. Chapman Jr. Graduate School of Business at Florida International University are proposing a joint degree program culminating in both a Master of Business Administration degree (MBA), and a Master of International Business (MIB). Under the joint degree program, a student can obtain both degrees in significantly less time than it would take to obtain both degrees if pursued consecutively. The joint degree program will use existing faculty, courses, and resources. Important criteria relating to the joint degree program are as follows:

1. Candidates to the joint degree program must meet the entrance requirements established by each individual program.
2. Applications for a joint degree will not be accepted from candidates who have already completed either degree. MBA or MIB students must apply and be admitted no later than the second to last semester in which they are expected to complete their original degree requirements.
3. Candidates must satisfy all requirements for each degree. The two degrees will have four common courses. All courses transferred between degrees must be completed with a grade point average of 3.0 or higher. MIB courses transferred to meet MBA elective credit and vice versa must be 6000 level courses approved by the University Curriculum Committee. Directors of the MBA and MIB degree programs may adjust these exact course requirements as a result of future changes to the MBA or MIB curriculums.

3.1. **To obtain the MIB degree**, MBA students who have finished their core courses, must complete a total of 36 credit hours as follows:

In the MIB program (24 credits hours):

ACG 6255	International Accounting	3
MAN 6617	Managing Global Production and Technology	3
MAR 6158	International Marketing	3
MAN 6606	International Business Environment	3
<b>or</b>		
	International Business Elective	3
	International Business Elective	3
MAN 6679	Master's Project in International Business	3
MAN 6601	International Management	3
MAN 6930A	Master's Seminar in Management 1	1
MAN 6930B	Master's Seminar in Management 2	1
MAN 6930C	Master's Seminar in Management 3	1

From the MBA program (12 credit hours) will be transferred as follows:

BUL 6810	Legal Environment	3
FIN 6644	Global Financial Strategy	3
MAN 6726	Strategic Management	3
MAN 6606	International Business Environment	3
<b>or</b>		
	International Business Elective (the one different from MIB program)	3

3.2. **To obtain the MBA degree**, MIB students who have finished their core courses, must complete a total of 46 to 55 credits hours (depending on prerequisites) as follows:

From the MBA program (34-43 credit hours):

Three prerequisite courses, unless waived (9) credits		
ACG 6026	Accounting for Managers	
ECP 6705	Managerial Economics	
QMB 6357C	Business Analysis for Decision Making	
MAN 6209	Organizational Design and Behavior	3
FIN 6406	Corporate Finance	3
ACG 6175	Financial Reporting and Analysis	3
MAN 6830	Organization Information Systems	3
MAN 6501	Operations Management	3
MAR 6816	Corporate Simulation	3
MAR 6805	Marketing Management in the Global Environment	3
MAN 6703	Colloquium in Managing Organizational Ethics	3
MAN 6356	PDS I	1
MAN 6357	PDS II	1
MAN 6358	PDS III	1
Elective 1		3
Elective 2		3
Elective 3		3

From the MIB program (12 credit hours) will be transferred as follows:

BUL 6850	International Business Law	3
FIN 6644	Global Financial Strategy	3
MAN 6606	International Business Environment	3
MAN 6635	International Business Policy	3

4. Joint degree candidates will not receive either degree until all requirements for both programs have been satisfied. Students deciding against completing a

second degree must satisfy all first degree program requirements as if the student had never been a joint degree candidate.

5. With the joint degree program students will take a total of 70-79 credit hours (depending on prerequisites) to get both degrees. Without the joint degree program students will need to take 82-91 credit hours (depending on prerequisites) to get both degrees. Thus, MBA students who have taken twelve credits of MIB common courses may obtain an MIB degree with an additional 24 credits. MIB students who have taken twelve credits of the MBA classes, may obtain an MBA degree with an additional 34-43 credits (depending on prerequisites).

For additional information, contact the MIB office at (305) 348-3279 or the Evening MBA office at (305) 348-3256.

### Master of Science in Finance/Master of Business Administration Joint Degree Program

The Department of Finance and the MBA program in the Alvah H. Chapman, Jr. Graduate School of Business at Florida International University offer a joint degree program culminating in both a Master of Business Administration degree (MBA), and a Master of Science in Finance degree (MSF). Under the joint degree program, a student can obtain both degrees in significantly less time than it would take to obtain both degrees if pursued consecutively. The joint degree program uses existing faculty, courses, and resources. Important criteria relating to the joint degree program are as follows:

1. Candidates to the joint degree program must meet the entrance requirements established by each individual program.
2. Applications for a joint degree will not be accepted from candidates who have already completed either degree. MBA or MSF students must apply and be admitted by no later than the second to last semester in which they are expected to complete their original degree requirements.
3. Candidates must satisfy all requirements for each degree. To obtain the MSF degree, the student will be required to take eleven (11) finance courses. This includes the two finance courses in the MBA core program, plus nine finance courses from the MSF fast track program, for a total of 33 credit hours. Three of the nine MSF courses will be used to satisfy part of the elective requirements of the MBA program. To obtain the MBA degree, the student will have to fulfill all the MBA program requirements. The two degrees will have 5 common courses. Courses transferred between degrees must be completed with a grade point average of 3.0 or higher. MSF courses transferred to meet MBA elective credit must be 6000 level courses approved by the University Curriculum Committee. Directors of the MBA and MSF degree programs may adjust these exact course requirements as a result of future changes to the MBA or MSF curriculums.
4. Joint degree candidates will not receive either degree until all requirements for both programs have been satisfied. Students deciding against completing a second degree must satisfy all first degree program

requirements as if the student had never been a joint degree candidate.

5. With the joint degree program students will take a total of 73 credit hours to get both degrees. Without the joint degree program students will need to take 88 credit hours to get both degrees. Thus, MBA students who have taken nine credits of MSF common courses may obtain an MSF degree with only an additional 18 credits. MSF students who have taken six credits of MBA core finance courses may obtain an MBA degree with only an additional 40 credits.

For additional information, contact the Evening MBA office at (305) 348-3256 or the Master of Science in Finance office at (305) 348-4198.

### Master of Science in Finance/Master of International Business Joint Degree Program

The Department of Finance and the MIB programs in the Alvah H. Chapman Jr. Graduate School of Business at Florida International University are proposing a joint degree program culminating in both a Master in International Business (MIB), and a Master of Science in Finance. Under the joint degree program, a student can obtain both degrees in significantly less time than it would take to obtain both degrees if pursued consecutively. The joint degree program will use existing faculty, courses, and resources. Important criteria relating to the joint degree program are as follows:

1. Candidates to the joint degree program must meet the entrance requirements established by each individual program.
2. Applications for a joint degree will not be accepted from candidates who have already completed either degree. MIB or MSF students must apply and be admitted no later than the second to last semester in which they are expected to complete their original degree requirements.
3. Candidates must satisfy all requirements for each degree. The two degrees will have four common courses. All courses transferred between degrees must be completed with a grade point average of 3.0 or higher. MSF courses transferred to meet MIB elective credit must be 6000 level courses approved by the University Curriculum Committee. Directors of the MSF and MIB degree programs may adjust these exact course requirements as a result of future changes to the MSF or MIB curriculums.
  - 3.1. **To obtain the MIB degree**, MSF students who have finished their core courses, must complete a total of 36 credit hours as follows:

In the MIB program (24 credits hours):

MAN 6617	Managing Global Production and Technology	3
MAR 6158	International Marketing	3
BUL 6850	International Business Law	3
MAN 6635	International Business Policy	3
MAN 6679	Master's Project in International Business	3
MAN 6601	International Management	3
MAN 6606	International Business Environment	3
MAN 6930A	Master's Seminar in Management	1
MAN 6930B	Master's Seminar in Management	1

MAN 6930C Master's Seminar in Management 3 1

From the MSF program (12 credit hours) will be transferred as follows:

FIN 6644	Global Financial Strategy	3
FIN 6465	Financial Planning and Statements Analysis	3
MAN 6606	International Business Environment	3
FIN 6XXX	Elective	3
FIN 6XXX	Elective	3

3.2. **To obtain the MSF degree**, MIB students who have finished their core courses, must complete a total of 33 credits hours as follows:

From the MSF program (21 credit hours):

FIN 6406	Corporate Finance	3
FIN 6456	Quantitative Method in Financial Analysis	3
FIN 6246	Financial Markets and Institution	3
FIN 6515	Securities Analysis	3
FIN 6525	Portfolio Management	3
FIN 6465	Financial Future and Fixed Income Investments	3
FIN 6487	Financial Risk Management	3

From the MIB program (12 credit hours) will be transferred as follows:

FIN 6644	Global Financial Strategy	3
ACG 6255	International Accounting	3
FIN 6XXX	Finance Elective 1	3
FIN 6XXX	Finance Elective 2	3

4. Joint degree candidates will not receive either degree until all requirements for both programs have been satisfied. Students deciding against completing a second degree must satisfy all first degree program requirements as if the student had never been a joint degree candidate.
5. With the joint degree program students will take a total of 57 credit hours to get both degrees. Without the joint degree program students will need to take 69 credit hours to get both degrees. Thus, MIB students who have taken twelve credits of MSF common courses may obtain an MSF degree with an additional 21 credits. MSF students who have taken twelve credits of the MIB classes, may obtain an MIB degree with an additional 24 credits.

For additional information, contact the MIB office at (305) 348-3279 or the Master of Science in Finance office at (305) 348-4198.

### **Master of Science in Management Information Systems/ Master of Business Administration Joint Degree Program**

The Department of Decision Sciences and the MBA program in the Alvah H. Chapman, Jr. Graduate School of Business at Florida International University offer a joint degree program culminating in both a Master of Business Administration (MBA), and a Master of Science in Management Information Systems degree (MSMIS). Under the joint degree program, a student can obtain both degrees in significantly less time than it would take to obtain both degrees if pursued consecutively. The joint degree program will use existing faculty, courses, and

resources. Important criteria relating to the joint degree program are as follows:

1. Candidates to the joint degree program must meet the entrance requirements established by each individual program.
2. Applications for a joint degree will not be accepted from candidates who have already completed either degree. MBA or MSMIS students must apply and be admitted no later than the second to last semester in which they are expected to complete their original degree requirements.
3. Candidates must satisfy all requirements for each degree. To obtain the MSMIS degree, the student will be required to take twelve (12) MIS courses. This includes the one MIS course in the MBA core program, plus eleven MIS courses from the MSMIS program, for a total of 36 credit hours. Four of these eleven MSMIS courses will be used to satisfy part of the elective requirements of the MBA program. To obtain the MBA degree, the student will have to fulfill all the MBA program requirements. The two degrees will have five common courses. All courses transferred between degrees must be completed with a grade point average of 3.0 or higher. MSMIS courses transferred to meet MBA elective credit must be 6000 level courses approved by the University Curriculum Committee. Directors of the MBA and MSMIS degree programs may adjust these exact course requirements as a result of future changes to the MBA or MSMIS curriculums.
4. Joint degree candidates will not receive either degree until all requirements for both programs have been satisfied. Students deciding against completing a second degree must satisfy all first degree program requirements as if the student had never been a joint degree candidate.
5. With the joint degree program students will take a total of 76 credit hours to get both degrees. Without the joint degree program students will need to take 91 credit hours to get both degrees. Thus, MBA students who have taken twelve credits of MSMIS common courses may obtain an MSMIS degree with an additional 21 credits. MSMIS students who have taken three credits of a MBA core MIS course may obtain an MBA degree with only 40 credits.

For additional information, contact the Evening MBA office at (305) 348-3256 or the MSMIS Office at (305) 348-6852.

### **Master of Science in International Real Estate/Master of Business Administration Joint Degree Program**

The Department of Finance and the Master of Business Administration program in the Alvah H. Chapman, Jr. Graduate School of Business at Florida International University have a joint degree program culminating in both a Master of Business Administration degree (MBA), and a Master of Science in International Real Estate degree (MSIRE). Under the joint degree program, a student can obtain both degrees in less time than it would take to obtain both degrees if pursued consecutively. The joint degree program will use existing faculty, courses, and resources. Important criteria relating to the joint degree program are as follows:



1. Candidates to the joint degree program must meet the entrance requirements established by each individual program.
2. Applications for a joint degree will not be accepted from candidates who have already completed either degree. MBA or MSIRE students must apply and be admitted prior to or concurrent with the last semester in which they are expected to complete their original degree requirements.
3. Candidates must satisfy all requirements for each degree. To obtain the MSIRE degree, the student will be required to take ten (10) finance courses totaling 30 hours as required by the program. This includes two finance courses, FIN 6428 Corporate Finance and FIN 6644 Global Financial Strategy, included in the MBA (and required by all the individual MBA programs) which are also required by the MSIRE Program, plus five real estate core courses in the MSIRE Program, plus two real estate (REE prefix) electives and an additional graduate course approved by the Program Director.
4. To obtain the MBA degree, the student will have to fulfill all the MBA program requirements for the specific MBA program in which they are also enrolled including the three 3-credit hour prerequisites, ten 3 credit core courses, four 1-credit seminars, and four 3-credit hour electives, for a total of 55 credit hours. Two finance courses are specifically required by both programs. In addition, two of the real estate (REE prefix) courses in the MSIRE may be considered as partially satisfying the elective requirements of the MBA program. The two degrees will have 4 common courses.
5. All courses transferred between degrees must be completed with a grade point average of 3.0 or higher. MSIRE courses transferred to meet MBA elective credit must be 6000 level courses. Directors of the MBA and MSIRE degree programs may adjust these exact course requirements as a result of future changes to the MBA or MSIRE curriculums.
6. Joint degree candidates will not receive either degree until all requirements for both programs have been satisfied. Students deciding against completing a second degree must satisfy all first degree program requirements as if the student had never been a joint degree candidate.
7. With the joint degree program students will take a total of 73 credit hours to get both degrees. Without the joint degree program students would need to take 85 credit hours to earn both degrees. A maximum of 12 credit hours or four courses will be double counted for both degree programs. This means that a MBA student will be required to take a minimum of six courses or 18 additional credit hours above the requirements for the MBA Program to earn both degrees. Similarly, a student of the MSIRE must satisfy an additional 43 credit hours in order to earn both degrees.

For additional information, contact the Evening MBA office at (305) 348-3256 or the Master of Science in International Real Estate office at (305) 348-4198.

## **Master of Science in Human Resource Management/Master of Business Administration Joint Degree Program**

The Department of Management & International Business and the Alvah H. Chapman, Jr. Graduate School of Business at Florida International University have a joint degree program culminating in both a Master of Business Administration degree (MBA), and a Master of Science in Human Resource Management (MSHRM). This joint degree would follow the same structure that was established by the two dual degrees currently approved by the University that is, the MSF/MBA and MSMS/MBA Programs. Under the joint degree program, a student can obtain both degrees in significantly less time than it would take to obtain both degrees if pursued consecutively. The joint degree program will use existing faculty, courses, and resources. Important criteria relating to the joint degree program are as follows:

1. Candidates to the joint degree program must meet the entrance requirements established by each individual program.
2. Applications for a joint degree will not be accepted from candidates who have already completed either degree. MBA or MSHRM students must apply and be admitted no later than the second to last semester in which they are expected to complete their original degree requirements.
3. Candidates must satisfy all requirements for each degree:
  - a. To obtain the MSHRM degree, the student will be required to take twelve (12) 3-credit HR courses. This includes the existing HR Strategy course (MAN 6385) – which can replace the Strategic Management course in the core MBA curriculum (MAN 6726) – plus eleven HR courses from the MSHRM program, for a total of 36 credit hours. Four of these eleven MSHRM courses will be used to satisfy the elective requirements of the MBA program.
  - b. To obtain the MBA degree, the student will have to fulfill all the MBA program requirements, that is, three prerequisites (9 credits unless waived), four one-credit seminars, ten 3-credit core courses and four 3-credit electives, for a total of 46-55 credits depending on prerequisites.
  - c. Two degrees will have five common courses. All courses transferred between degrees must be completed with a grade point average of 3.0 or higher. MSHRM courses transferred to meet MBA elective credit must be 6000 level courses approved by the University Curriculum Committee. Directors of the MBA and MSHRM degree programs may adjust these exact course requirements as a result of future changes to the MBA or MSHRM curriculums.
4. Joint degree candidates will not receive either degree until all requirements for both programs have been satisfied. Students deciding against completing a second degree must satisfy all degree requirements for the first program as if the student had never been a joint degree candidate.
5. With the joint degree program students will take a total of 67-76 credit hours (depending on prerequisites) to get both degrees. Without the joint

degree program students would need to take 82-91 credits hours (depending on prerequisites) to get both degrees. Thus, MBA students who have taken twelve credits of MSHRM common courses may obtain an MSHRM degree with an additional 21 credits. MSHRM students who have taken three credits of an MBA core MSHRM course may obtain an MBA degree with only 40 credits.

For additional information, contact the Evening MBA office at (305) 348-3256 or the Master of Science in Human Resource Management office at (305) 348-6891.

### **Combined BS in Mechanical Engineering/MBA Program**

Students who pursue a BS degree and are in their first semester of the senior year, with at least a 3.3 GPA on both overall and upper division courses may, upon recommendation from three MME faculty members, apply to the department to enroll in the combined BS/MBA program. To be considered for admission to the combined bachelor's/master's degree program, students must have completed at least 75-90 credits in the bachelor's degree program at FIU and meet the admissions criteria for the graduate degree program to which they are applying. Students need only apply once to the combined degree program, but the application must be submitted to Graduate Admissions before the student starts the last 30 credits of the bachelor's degree program. A student admitted to the combined degree program will be considered to have undergraduate status until the student applies for graduation from their bachelor's degree program. Upon conferral of the bachelor's degree, the student will be granted graduate status and be eligible for graduate assistantships. Only 5000-level or higher courses, and no more than the number of credits specified by the program catalog, may be applied toward both degrees. In addition to the admission requirements of the combined BS/MBA program, students must meet all the admission requirements of the University Graduate School and those of the College of Business Administration.

The MBA curriculum at the Chapman Graduate School of Business consists of 9 credit hours of pre-core courses, 31 credit hours of core courses, 3 credit hours of professional development seminars, and 12 credit hours of elective courses, for a total of 55 credit hours.

The pre-core of 9 credit hours may be considered for waiver based on prior course work or exemption exams. An evaluation will be conducted at the time of admission to determine eligibility for a waiver by the MBA program graduate advisor.

In addition, students can count up to three MME graduate courses as credits for both the BS electives and the MBA electives, for a total savings of 9 credit hours.

The following is a list of eligible MME graduate courses:

EML 5927	Professional Development and Leadership for Mechanical Engineers
EML 5555	Special Projects in Mechanical Engineering Design and Business Development*
EML 6908	Independent Studies*

\*These courses should have management, decision making and/or cost estimating components.

The combined BS/MBA program has been designed to be a continuous program. During this combined BS/MBA program, upon completion of all the requirements of the undergraduate program, students will receive their BS degree. Students may also elect to permanently leave the combined program at any time and earn only the BS degree. Students who elect to leave the combined program and earn only the BS degree will have the same access requirements to regular graduate programs as any other student, but will not be able to use the 9 credit hours in both the BS and MBA degrees.

For each of the graduate courses counted as credits for both BS and MBA degrees, a minimum grade of "B" is required. Students are responsible for confirming the eligibility of each course with the undergraduate advisor.

Students interested in the program should consult with the undergraduate advisor on their eligibility to the program. The students should also meet the MBA program graduate advisor to learn about the graduate program and available courses before completing the application form and submitting it to the undergraduate advisor. Final decision for admission to the MBA program will be made by the University Graduate School upon recommendation by the College of Business Administration. Applicants will be notified by the department and the University Graduate School of the decision on their applications.

### **Combined BS in Civil Engineering/MBA Program**

Students, who pursue a BS degree and are in their first semester of the senior year, with at least a 3.3 GPA on both overall and upper division courses may, upon recommendation from three CEE faculty members, apply to the department to enroll in the combined BS/MBA program. To be considered for admission to the combined bachelor's/master's degree program, students must have completed at least 75-90 credits in the bachelor's degree program at FIU and meet the admissions criteria for the graduate degree program to which they are applying. Students need only apply once to the combined degree program, but the application must be submitted to Graduate Admissions before the student starts the last 30 credits of the bachelor's degree program. A student admitted to the combined degree program will be considered to have undergraduate status until the student applies for graduation from their bachelor's degree program. Upon conferral of the bachelor's degree, the student will be granted graduate status and be eligible for graduate assistantships. Only 5000-level or higher courses, and no more than the number of credits specified by the program catalog, may be applied toward both degrees. Students must meet admission requirements of the University Graduate School and those of the College of Business Administration.

The MBA curriculum at the Chapman Graduate School of Business consists of 9 credit hours of pre-core courses, 31 credit hours of core courses, 3 credit hours of professional development seminars, and 12 credit hours of elective courses, for a total of 55 credit hours.

The pre-core of 9 credit hours may be considered for waiver based on prior course work or exemption exams. An evaluation will be conducted at the time of admission to

determine eligibility for a waiver by the MBA program graduate advisor.

In addition, students can count up to three CEE graduate courses as credits for both the BS electives and the MBA electives, for a total savings of 9 credit hours. The following is a list of eligible CEE graduate courses:

CCE 5035	Construction Engineering Management
CCE 5505	Computer Integrated Construction Engineering
CGN 5320	GIS Applications in Civil and Environmental Engineering
CGN 5930	Special Topics*
ENV 5007	Environmental Planning
ENV 5008	Appropriate Technology for Developing Countries
ENV 5105	Air Quality Management
ENV 5659	Regional Planning Engineering
ENV 5666	Water Quality Management
ENV 5905	Independent Study*
ENV 5930	Special Topics in Environmental Engineering*
TTE 5007	Transportation Systems in Developing Nations
TTE 5015	Fundamentals of Traffic Engineering
TTE 5100	Transportation and Growth Management
TTE 5606	Transportation Systems Modeling and Analysis
URP 5312	Urban Land Use Planning
URP 5316	Environmental and Urban Systems

\*These courses should have management, decision making and/or cost estimating components.

The combined BS/MBA program has been designed to be a continuous program. During this combined BS/MBA program, upon completion of all requirements of the undergraduate program, students will receive their BS degrees. Students may also elect to permanently leave the combined program at any time and earn only the BS degree. Students who elect to leave the combined program and earn only the BS degree will have the same access requirements to regular graduate programs as any other student, but will not be able to use the 9 credits in both the BS and MBA degrees.

For each of the graduate courses counted as credits for both BS and MBA degrees, a minimum grade of "B" is required. Students are responsible for confirming the eligibility of each course with the undergraduate advisor.

Students interested in the program should consult with the undergraduate advisor on their eligibility to the program. The students should also meet the MBA graduate program advisor to learn about the graduate program and available courses before completing the application form and submitting it to the undergraduate advisor. Final decision for admission to the MBA program will be made by the University Graduate School upon recommendation by the College of Business Administration. Applicants will be notified by the department and the University Graduate School of the decision on their applications.